



JOB DESCRIPTION

Sales Development Representative

Commission-Based | Remote | Flexible Hours

ROLE TYPE	LOCATION	HOURS	COMMISSION
Commission only	Remote	Fully flexible	\$50 per closed deal

The Opportunity

Pine Peak Creatives is a website and marketing company that helps local businesses get online. Plenty of them already have a presence on Facebook, Yelp, or Google Business, but no website of their own. That means customers who search for them often can't find a professional, trustworthy home base, and the business is losing sales without realizing it.

We sell **websites**, **SEO** and other **Marketing Services** to fix that. As a Sales Development Representative (SDR), you are the first voice these business owners hear. You start the conversation and find the ones who are interested. Our experienced closers then take over, handle the pitch, negotiate pricing, and close the deal.

You don't need to close, negotiate, or discuss pricing. Your job is to open the door.

How It Works

- 1. Get set up.** You receive access to our dialer and a list of leads.
- 2. Make the calls.** You call businesses that have an online presence (Facebook, Yelp, Google Business, or similar listings) but no personal website.
- 3. Start the conversation.** You introduce yourself, explain why a website matters for their business, and find out whether the owner is open to hearing more.
- 4. Qualify the lead.** If the owner is interested, you confirm you're speaking with the decision maker and note the key details from the call.
- 5. Hand off to a closer.** You pass the lead to our closing team, who take the lead from there.
- 6. Get paid.** When the deal closes, you earn your commission, paid 7 to 10 days later.

Your Responsibilities

- Make outbound calls to businesses on your lead list using the dialer
- Explain, in simple and friendly terms, why a business without its own website is missing out
- Handle first-call questions and light objections without pushing too hard
- Identify interested owners and confirm they're the person who makes the decisions
- Record clear notes on every conversation so closers are fully prepared
- Deliver a steady flow of interested leads to the closing team each week

What Counts as a Lead

A lead is a business owner or decision maker who has no website, is interested in learning more, and is willing to speak with one of our closers. The more complete your notes, the smoother the handoff and the higher the chance of a close.

What We Provide

- Dialer access, so you can call without using your own phone plan
- Leads, so you never have to hunt for prospects yourself
- Experienced closers who take over the sales conversation, negotiate pricing, and finalize the deal
- Complete control over when and how much you work

Compensation and Earnings

- **\$50 commission** for every deal closed from a lead you provide
- Commission is paid **7 to 10 days** after the deal closes
- This is a **purely commission-based role**. There is no base salary
- The benefits are high ticket pay and flexibility unlike any other.

What to expect

At the minimum of 3 leads a week, you can earn up to **\$150 per week (about PKR 42,000)**. Over a month, that is up to \$600, or about PKR 168,000.

Our average rep delivers around 5 leads a week, and about 80% of those leads turn into closed deals, which is roughly 4 deals. That earns you around **\$200 per week (about PKR 55,000)**, or about \$800 a month (around PKR 220,000).

Earnings depend on your lead volume and on deals actually closing, so they are not guaranteed. The more, **valid leads** you deliver, the more you earn. PKR figures are rounded and based on roughly **PKR 277 per USD**, so they may vary with the exchange rate.

Expectations

- An year (**preferably 2**) of experience with Cold Calling & Sales or Lead Generation.
- A minimum of **3 leads per week**, which is about 12 a month.
- A quiet home office, headphones with good mic quality.
- Accurate, honest notes on every lead you pass along.
- Professional, respectful conduct on every call.

Schedule and Flexibility

Work whenever suits you. **Evenings, Nights, Weekends**, it's your call. The role fits easily around studies or other commitments. You can take as much time off as you need, as long as you're hitting the **weekly milestones** during the days you work.

Who This Suits

- Students or anyone wanting flexible side income
- Comfortable making phone calls and taking rejection in stride
- Clear, confident, and friendly on the phone
- Clear American Accent
- Organized enough to keep clean notes
- Reliable and self-motivated, since no one will be watching the clock
- Prior sales or calling experience is a plus but not required

How to Apply

Send a short voice message about yourself **03342010158**

Pitch us using a voicemail/voice note, sell us website services.

Please do not use Ai for this small task. (Seriously, we can tell